



CONTROL OVER PRICE, TIMING AND RISK

WHY IT PAYS TO PURCHASE ENERGY YEARS IN ADVANCE

SCHOLTenergy

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GET A HEAD START ON YOUR ENERGY POSITION

Various factors influence energy prices, which leads to increased volatility a less predictability. Procurement is therefore not about finding that one perfect moment, but about adopting a phased strategy: securing a portion on the futures market for greater price certainty and flexibly supplementing the remaining volume on the spot market.



Geopolitics



Weather



Supply & Demand



Legislation



Renewable energy production

The importance of looking ahead

As an entrepreneur, you plan ahead. You invest in growth, sustainability and new projects. Yet energy procurement is often still viewed in relatively short-term terms. When developing your business strategy, you focus primarily on issues such as:

- 2026** ✓ Plan investments
- 2027** ✓ Realize growth
- 2028** ✓ Improving sustainability
- 2029** ✓ Update products
- 2030** ✓ Strengthen competitiveness

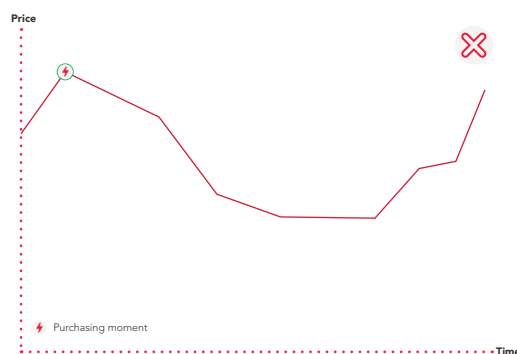
“BUSINESSES THAT LOCKED IN THEIR 2026 VOLUMES IN ADVANCE THROUGH OUR PURCHASING CONCEPT PAID, ON AVERAGE, 15% LESS THAN THEY WOULD HAVE DONE HAD THEY DONE SO AT CURRENT SPOT PRICES.”

Based on contracts secured within the Scholt Energy collective, compared with the average spot prices in 2026.

Past performance is no guarantee of future procurement positions.

Diversification reduces the risk

Purchasing in one go, or close to the delivery date:
High exposure to peaks



Spreading out and buying in advance
Limiting exposure to price spikes



What if the market suddenly changes?

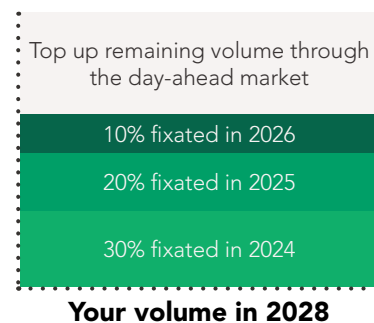
In recent years, a number of events have demonstrated just how quickly market conditions can change. Companies that had secured their energy requirements in good time and spread their purchases were better

protected against these price shocks. These and other events underscore the importance of a well-thought-out procurement strategy.



How do you limit risk?

When our analysts see that the markets are starting to move, we issue a fixing recommendation. This allows you to lock in parts of your expected volume, based on our analyses. In this way, you can make an informed decision about when to lock in part of your volume. In the year of delivery, you can top up your remaining volume by purchasing on the spot market. Our commitment advice always offers the option to commit volumes 4–5 years in advance. This helps you minimise the risk of unexpected events. You can choose to retain control yourself or to have Scholt handle the procurement on your behalf through a **collective**.



How does that work in practice?



Why choose Scholt Energy

-  **Transparent fee** on base market price
-  **No vested interest** in production; we're on the same side of the table as you
-  Purchasing ahead up to **5 years** for gas and **4 years** for power
-  **Personalised** fixation advice based on **your strategy**
-  Choose either fixing yourself or through a **purchasing collective**



“Energy is no longer a product. It is a strategic business risk.”

Casper van Oosterom
Key Account Manager

Convinced?

Please get in touch with us to receive a personalised quote.

Your personal offer

